## Morningstar Advisor Forum, Mumbai

## $29^{\text {th }}$ August 2018

## At the St Regis, Lower Parel

| Agenda | Registration and Refreshments |
| :--- | :--- |
| 2:30-3:00 PM | About Morningstar |
| 3:00-3:15 PM | Finding Investment Opportunities in an Uncertain Investing World <br> Our research indicates that valuation driven asset allocation approach assists in finding <br> investment opportunities in an uncertain investing world. It is our belief that valuation is not <br> only relevant at the security level; but it is equally important at the asset-class level. When <br> describing this, it helps to think about valuation-driven asset allocation as bottom-up asset <br> allocation, which involves adjusting the exposure to asset classes based on valuation through <br> time. Valuation-driven asset allocation requires a fundamentally derived fair value or valuation <br> anchor for each asset class and comparing current price with this estimate of fair value is at <br> the heart of valuation-driven investing. |
| 3:15-3:45 PM | Tea/Coffee Break  <br> 3:45-4:00 PM Selecting the right funds for investors: A Morningstar Perspective <br> Given the plethora of options out there, it's difficult for an adviser to pick the right set funds for <br> a particular client's portfolio. We illustrate Morningstar's Fund Analysis \& Ratings and how it <br> can go a long way in helping an adviser pick the most suitable funds from the wide universe <br> available. <br> 4:00-4:30 PM  |
| 4:30-5:15 PM | Demonstrating the value of advice <br> When a client's portfolio is doing well, the market is given credit for it. When the portfolio is <br> down, clients tend to pin the blame on their adviser. Demonstrating the value of advice is truly <br> a challenge for most advisers. Morningstar® Adviser Workstation |
| the suph supports advisers with investment data, tools, and reports to serve existing clients and generate new |  |
| business. This presentation illustrates how you can use AWS to demonstrate the value of your |  |
| advice to clients. |  |

